

# 2023 Broker Dental Commission Schedule

## PPO Group Dental -Based on Standard Commission Aggregate Premium/Negotiable\*

| Annualized Premier/Commission Year | Commission Rate |
|------------------------------------|-----------------|
| \$1 - \$10,000                     | 10.00%          |
| \$10,001 - \$15,000                | 8.00%           |
| \$15,001 - \$25,000                | 6.00%           |
| \$25,001 - \$50,000                | 3.5%            |
| \$50,001 - \$100,000               | 1.75%           |
| \$100,001 - \$250,000              | 1.25%           |
| \$250,001+                         | 0.75%           |

\*Based on group quote

#### DHMO Dental

| Employer Paid DHMO - All Years | 10% |  |
|--------------------------------|-----|--|

#### **PPO** Vision

| Employer Paid Vision – All Years | 10% |
|----------------------------------|-----|
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### General Agent Compensation

| Employer Paid PPO Dental-All Years | Groups < 100 | 5% |
|------------------------------------|--------------|----|
|                                    | Groups > 100 | 2% |